



**ABA**

Alabama Bankers Association, Inc.

*Live Seminar*

---

## Writing Compliant Real Estate Evaluations Internally

Credits – 5.5 CPE

October 10, 2019

[Marriott Prattville Hotel & Conference Center](#)

This live seminar will focus on the key points that banks need to be aware of relating to writing their own real estate evaluations to ensure they are written in compliance with the Interagency Appraisal and Evaluation Guidelines.

- Program Development - Discussion of items that should be considered when developing the evaluation portion of your valuation program
- Independence of the Evaluation Program - Discussion of the importance of independence in the evaluation program as well as suggestions for communication with the person performing the report
- Selecting a Qualified Evaluator - Discussion of items to consider when selecting the person to perform the evaluation
- When is an Evaluation Report Acceptable? - Discussion of when the use of an evaluation report is appropriate as well as items to consider when developing the evaluation report; this includes discussion of the threshold increases and how to apply them to your procedures
- Minimum Evaluation Content - In-depth discussion of the minimum requirements of an evaluation report, this will include a focus on comparable selection and supporting the estimated market value given
- Validating an Existing Report - Discussion of items that could impact the current report's validity and how to support the use of an existing report or when to complete a new report
- Evaluation Compliance Review - Discussion of items to look for during the review process

This live program focuses on current issues involving the evaluation development and writing process and contains information relevant to those who manage or are involved with the real estate valuation process within a bank. An in-depth discussion of the minimum requirements of an evaluation will be presented as well as a focus on how to support the estimated market value given. A reference manual will be included with resources and a sample property inspection report and review checklist.

**PRESENTER: Eric Collinsworth**

**WHO SHOULD ATTEND:** Members of the bank who are involved with the valuation program, as well as other members that will rely on evaluations will be interested in attending this program. In addition to any appraisal department member, this may include credit officers, loan officers, credit analysts, loan review officers, credit administration supervisors, and loan assistants.

**QUESTIONS? Call Debbie Pharr at (334) 386-5735.**

*By registering for this seminar, you give your permission to be photographed and for those photographs to be used by the association.*

**ABA Cancellation Policy:** A processing fee of **\$100** applies to all cancellations. We will gladly refund 100 percent of your registration fee (minus \$100 processing fee) if notice is given by 12:00 noon, 10 business days before an event. After 10 business days, no money can be refunded, credited or transferred, although substitution of a participant is welcomed. **Schools and sessions 2 days or more, cancellation processing fee ~ \$200 or more TBD.**

**Late Registration:** Please note, there will be a \$50 late registration fee for all attendees that register later than 10 business days before the seminar.

**Non-ABA Members:** Prepayment is required for all non-member attendees for any event.

**Early Bird Rates:** When applicable, to qualify for the early bird rate, full payment **MUST** be received by advertised date. Otherwise, additional billing for the regular rate will be necessary.

**Note: If registrant has received any manual/handouts prior to cancellation, no money can be refunded, credited or transferred.**