

**FIRST YEAR SESSION SCHEDULE  
ALABAMA BANKING SCHOOL**

**July 15-20, 2018**

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9:30-11:00 am
<b>Registration</b>
Mitchell College of Business
12:30-1:30 pm
<b>Orientation</b>
<b>BREAK</b> 1:30-1:45 pm
1:45-2:45 pm
<b>History of Banking</b> <i>(Michael Holland)</i>
2:50-4:50 pm
<b>Deposit Products</b> <i>(Kim Dillard)</i>
5:30 PM
<b>Banquet</b> Student Center

8:00-9:45 am
<b>Human Resources Management</b>  <i>(Matt Oglesby)</i>
<b>BREAK</b> 9:45-10:00 am
10:00-11:45 am
<b>Residential Lending</b>  <i>(Chris Estave)</i>
<b>LUNCH</b> 11:45-1:00 pm
1:15-3:15 pm
<b>Interpersonal &amp; Organizational Communication</b>  <i>(Paul Pietri)</i>
<b>BREAK</b> 3:15-3:30 pm
3:30-5:15 pm
<b>General Accounting Theory</b>  <i>(Greg Prescott)</i>
<b>DINNER</b> 5:30-6:15 pm
6:30-7:30 pm
<b>Night Study Problem</b>
<b>General Accounting Theory</b> <i>(Prescott / Oberkirch)</i>

8:00-9:45 am
<b>Bank Law &amp; Regulation</b>  <i>(Robert Reynolds)</i>
<b>BREAK</b> 9:45-10:00 am
10:00-11:30 am
<b>Lending Compliance</b>  <i>(Kenny Douglas / Ronda Guzman)</i>
<b>LUNCH</b> 11:30-1:00 pm
1:15-3:15 pm
<b>Bankruptcy</b>  <i>(Robert Reynolds)</i>
<b>BREAK</b> 3:15-3:30 pm
3:30-5:15 pm
<b>General Accounting Theory</b>  <i>(Greg Prescott)</i>
<b>DINNER</b> 5:30-6:15 pm
6:30-7:30 pm
<b>Night Study Problem</b>
<b>General Accounting Theory</b> <i>(Prescott / Oberkirch)</i>

8:00-8:50 am
<b>General Acct. Theory</b> <i>(Greg Prescott)</i>
9:00-9:45 am
<b>Commercial Lending I</b> <i>(Oberkirch / Prescott)</i>
<b>BREAK</b> 9:45-10:00 am
10:00-11:45 am
<b>Commercial Lending I</b>  <i>(Oberkirch / Prescott)</i>
<b>LUNCH</b> 11:45-1:00 pm
1:15-2:30 pm
<b>Commercial Lending I</b> <i>(Oberkirch / Prescott)</i>
2:30-3:15 pm
<b>Commercial Lending II</b> <i>(Oberkirch / Prescott)</i>
<b>BREAK</b> 3:15-3:30 pm
3:30-5:15 pm
<b>Commercial Lending II</b>  <i>(Oberkirch / Prescott)</i>
5:20-6:00 pm
<b>Night Study Problem</b>
<b>Commercial Lending II</b>  <i>(Oberkirch / Prescott)</i>
<b>OFF-CAMPUS DINNER</b> Buses leave @ 6:40 pm

7:30-8:00 am
<b>Class Officer Candidate Speeches</b>
8:00-9:45 am
<b>Residential &amp; Commercial Appraisals</b> <i>(Chad Jones)</i>
<b>BREAK</b> 9:45-10:00 am
10:00-11:30 am
<b>Commercial Lending II</b>  <i>(Oberkirch / Prescott)</i>
<b>LUNCH</b> 11:30-1:00 pm
1:15-1:30 pm
<b>Class Officer Elections</b>
1:30-3:15 pm
<b>Commercial Lending II</b> <i>(Oberkirch / Prescott)</i>
<b>BREAK</b> 3:15-3:30 pm
3:30-5:30 pm
<b>Commercial Lending II</b>  <i>(Oberkirch / Prescott)</i>
<b>DINNER</b> 5:30-6:15 pm
<i>Free Study for Exam</i>

8:00-9:00 am
<b>FRESHMAN EXAM</b>
9:10-10:00 AM
<b>Economic Outlook</b> <i>(John Norris)</i>
<b>BREAK</b> 10:00-10:15 am
10:15-11:30 am
<b>Loans of Trust</b>  <i>(Weston Smith)</i>
<b>LUNCH</b> 11:45-1:00 pm
1:30-2:30 pm
<b>Graduation</b>  <i>Performing Arts Center</i>
<b>ADJOURN</b>

**SECOND YEAR SESSION SCHEDULE  
ALABAMA BANKING SCHOOL**

July 15-20, 2018

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9:30-11:00 am	8:00-9:45 am Lending Policies, Documentation, & Loan Review <i>(Kristin Studdard / Nicole Cunningham)</i>	8:00-9:45 am Balance Sheet Management <i>(Lester Murray)</i>	8:00-9:45 am Written Communication <i>(Jeanne Maes)</i>	8:00-9:45 am Coping with Regulators <i>(Jason Windham)</i>	8:00-9:00 am JUNIOR EXAM
Registration  Mitchell College of Business	BREAK 9:45-10:00 am	BREAK 9:45-10:00 am	BREAK 9:45-10:00 am	BREAK 9:45-10:00 am	9:10-10:00 AM Economic Outlook <i>(John Norris)</i>
12:30-1:30 pm	10:00-11:45 am Lending Policies, Documentation, & Loan Review <i>(Studdard / Cunningham)</i>	10:00-11:30 am Arbitration / Mediation <i>(Robert Reynolds)</i>	10:00-11:45 am Effective Presentation <i>(Jeanne Maes)</i>	10:00-11:30 am Fair Lending <i>(Jason Windham)</i>	BREAK 10:00-10:15 am
Orientation	LUNCH 11:45-1:00 pm	LUNCH 11:30-1:00 pm	LUNCH 11:45-1:00 pm	LUNCH 11:30-1:00 pm	10:15-11:30 am BankExec Preparation <i>(Clark Rainwater)</i>
1:30-1:45 pm	1:15-3:15 pm Mortgages & Titles <i>(Kathy Shirah)</i>	1:15-3:15 pm Bank Marketing <i>(Ric Smith)</i>	1:15-3:15 pm Information Technology & Security <i>(Rich Simpson)</i>	1:15-3:15 pm Bank Financial Planning & Analysis <i>(Clark Rainwater)</i>	LUNCH 11:45-1:00 pm
BREAK 1:30-1:45 pm	BREAK 3:15-3:30 pm	BREAK 3:15-3:30 pm	BREAK 3:15-3:30 pm	BREAK 3:15-3:30 pm	1:30-2:30 pm Graduation <i>Performing Arts Center</i>
1:45-2:45 pm Current Topics & Trends <i>(Paul Oberkirch)</i>	3:30-5:15 pm Balance Sheet Management <i>(Dale Sheller)</i>	3:30-5:15 pm Bank Marketing <i>(Ric Smith)</i>	3:30-5:15 pm Bank Financial Planning & Analysis <i>(Clark Rainwater)</i>	3:30-6:00 pm Bank Financial Planning & Analysis <i>(Clark Rainwater)</i>	ADJOURN
2:50-4:50 pm Tax Return Analysis <i>(Jenny Hunt)</i>	DINNER 5:30-6:15 pm	DINNER 5:30-6:15 pm	5:20-6:00 pm Night Study Problem	DINNER 6:00-6:50 pm	
5:30 PM Banquet Student Center	6:30-7:30 pm Night Study Problem	6:30-7:30 pm Night Study Problem	Bank Financial Planning & Analysis <i>(Clark Rainwater)</i>		
	Balance Sheet Management <i>(Lester Murray)</i>	Bank Marketing <i>(Ric Smith)</i>	OFF-CAMPUS DINNER Buses leave @ 6:40 pm	Free Study for Exam	

**THIRD YEAR SESSION SCHEDULE  
ALABAMA BANKING SCHOOL**

July 15-20, 2018

	15	16	17	18	19	20
		8:00-10:30 am BankExec Decision 1 <i>(Ron Best)</i>	8:00-10:30 am BankExec Decision 3 <i>(Ron Best)</i>	8:00-10:30 am BankExec Decision 5 <i>(Ron Best)</i>	8:00-9:45 am BankExec Final Results <i>(Ron Best)</i>	8:00-9:45 am Shareholder Meeting Preparation
9:30-11:00 am	BREAK 9:45-10:00 am*	BREAK 9:45-10:00 am*	BREAK 9:45-10:00 am*	BREAK 9:45-10:00 am*	BREAK 9:45-10:00 am	BREAK 9:45-10:00 am
Registration  Mitchell College of Business	10:30-11:45 am Asset / Liability Management <i>(Dale Sheller)</i>	10:30-11:30 am Asset / Liability Management <i>(Dale Sheller)</i>	10:30-11:45 am Fraud Detection & Deterrent <i>(Mike Thomas)</i>	10:00-11:30 am  BankExec <i>Presentation Preparation</i>	10:00-11:45 am  BankExec Presentations  <i>(Judges)</i>	
	LUNCH 11:45-1:00 pm	LUNCH 11:30-1:00 pm	LUNCH 11:45-1:00 pm	LUNCH 11:30-1:00 pm	LUNCH 11:45-1:00 pm	LUNCH 11:45-1:00 pm
12:00-1:30 pm BankExec Orientation  <i>(Ron Best)</i>	1:15-2:45 pm Asset / Liability Management <i>(Lester Murray)</i>	1:15-2:45 pm Asset / Liability Management <i>(Dale Sheller)</i>	1:15-2:45 pm Practical Salesmanship for Every Banker <i>(Terry Harbin/James Alexander)</i>	1:15-3:15 pm  BankExec <i>Presentation Preparation</i>	1:30-2:30 pm  Graduation  <i>Performing Arts Center</i>	
BREAK 1:30-1:45 pm	BREAK 3:15-3:30 pm*	BREAK 3:15-3:30*	BREAK 3:15-3:30*	BREAK 3:15-3:30	ADJOURN	
1:45-4:45 pm BankExec Orientation  <i>(Ron Best)</i>	2:55-5:30 pm BankExec Decision 2 <i>(Ron Best)</i>	2:55-5:30 pm BankExec Decision 4 <i>(Ron Best)</i>	2:55-5:10 pm BankExec Decision 6 <i>(Ron Best)</i>	3:30-5:15 pm BankExec <i>Presentation Preparation Due to Ron @ 5:15 pm</i>		
5:30 PM  Banquet  Student Center	DINNER 5:30-6:15 pm 6:30-7:30 pm BankExec Team Meeting <i>(Ron Best)</i>	DINNER 5:30-6:15 pm 6:30-7:30 pm BankExec Team Meeting <i>(Ron Best)</i>	5:20-6:00 pm BankExec  Presentation Skills <i>(Ron Best)</i> OFF-CAMPUS DINNER Buses leave @ 6:40 pm	6:00-8:00 pm  Senior Reception		

\* It is duly noted that times overlap in the Third Year schedule. The BankExec program is very fluid and, as such, allows for less rigidity.